November 2024

Success Story

SAP Procurement Modernization at Mercedes-AMG

HASAPIO

SAP Partner

The Challenge: Replace 10-year old SRM with S/4HANA

AMG procurement needs

Mercedes-AMG engineers performance cars and therefore requires SAP software to support specialized procurement functionality, for any category like **production-releated materials**, **non-production materials** and for **prototyping**.

The unique integration of AMGs business processes with other Mercedes-Benz AG entities and systems added complexity on top.

Urgent needs

- ☐ High demand for a modern and intuitive UX
- ☐ Deep integration with Mercedes-Benz AG systems
- ☐ Replace a custom-built SAP SRM solution with SAP S/4HANA

Mercedes-AMG GmbH
Affalterbach, Germany
Founded 1967
Part of Mercedes-Benz AG
Specialised on high-performance models and engineering

Solution approach: 100% S/4HANA with AMG Extensions

How was this solved?

- S/4HANA Central Procurement is the backbone for the procurement process
- MyBanf Fiori App is the universal UI for all user groups
- PR/PO document routing to the respective ordering system (AMG ERP or proCure) is depending on procurement cases
- Integration with various AMG and Mercedes-Benz Cars corporate systems

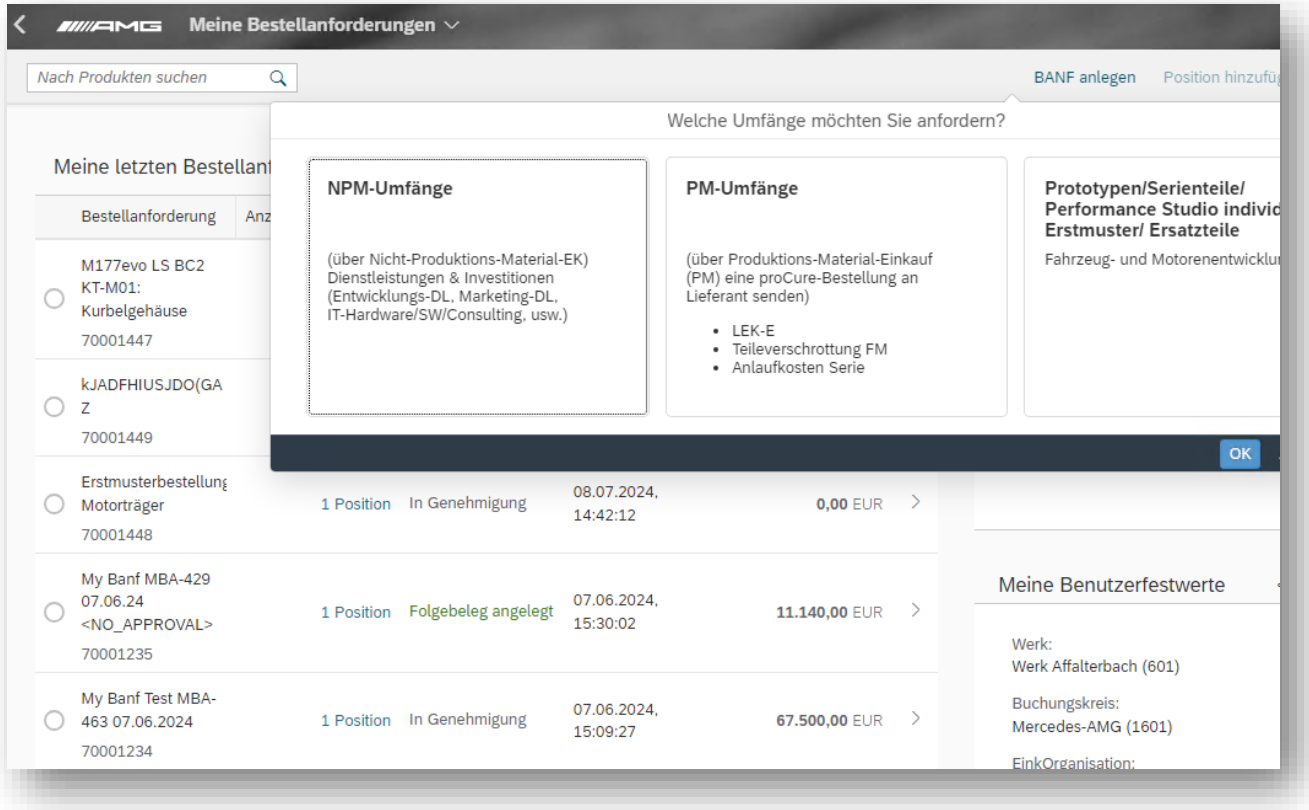
Why is this concept future-proof?

- No developments required on AMG S/4HANA ERP system
- MyBanf is “portable” and could be retro-fitted into AMG S/4HANA ERP system
- MyBanf UI is an extension of the SAP Purchase Requisition standard app

AMG MyBanf – Key features

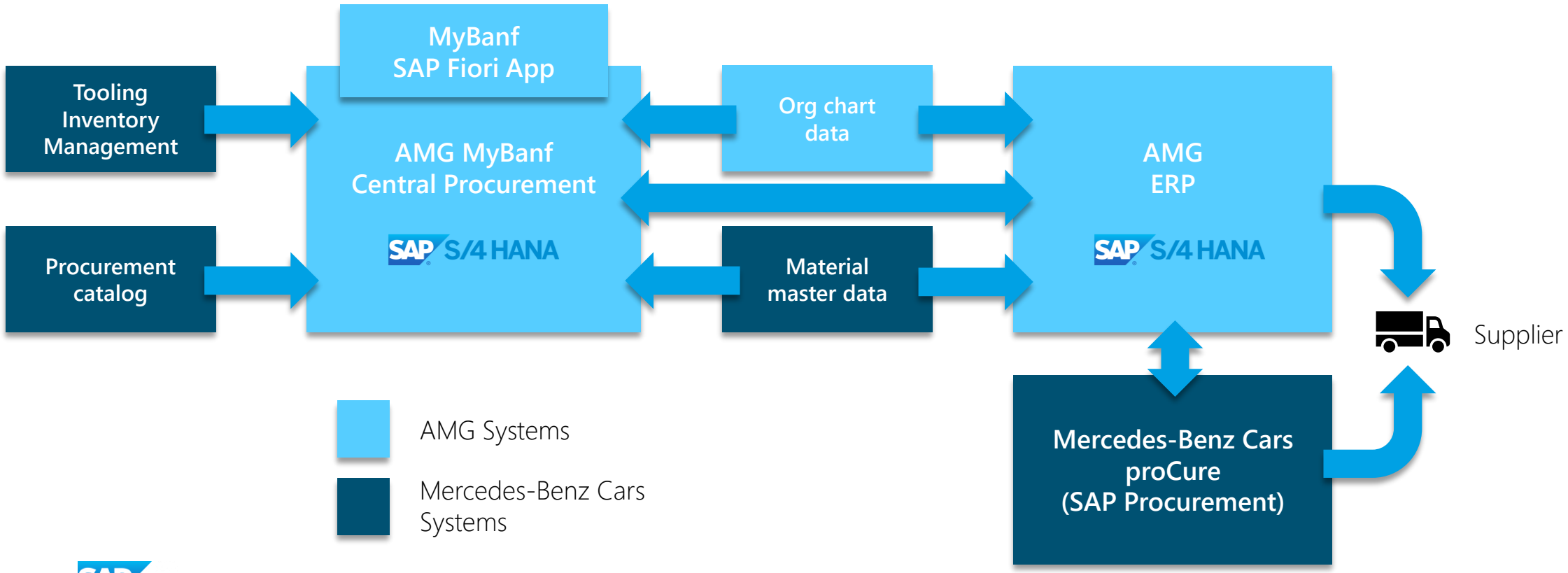
Main requirements to be covered:

- ✓ Processes variants for different procurement categories can be handled:
  - ✓ Non-production materials and services
  - ✓ Production-related materials
  - ✓ Prototype materials
- ✓ High level of guidance for users
- ✓ Central app for all major functionality
- ✓ Workflow approvers can change/complete data
- ✓ Supports changing existing PRs and POs
- ✓ Connected with S/4HANA + Mercedes-Benz Cars proCure



AMG MyBanf – Solution Landscape

Requester | Power User | Purchaser | Controller | Project lead / CC Resp. | Manager | Accountant



Project Approach

MVP Baseline build	Agile implementation	Go-live + Hypercare
✓ Process design ★ ✓ Baseline system implementation ✓ Based on MVP requirements	✓ User story creation ★ ✓ Agile implementation ✓ 4-week sprints ✓ Testing with business ★	✓ Assisted Go-live ★ ✓ 6.200 PRs, 5.800 POs and 450 active users (in first 2 months) ✓ Positive user feedback
6 months	**24 months**	**2 months**

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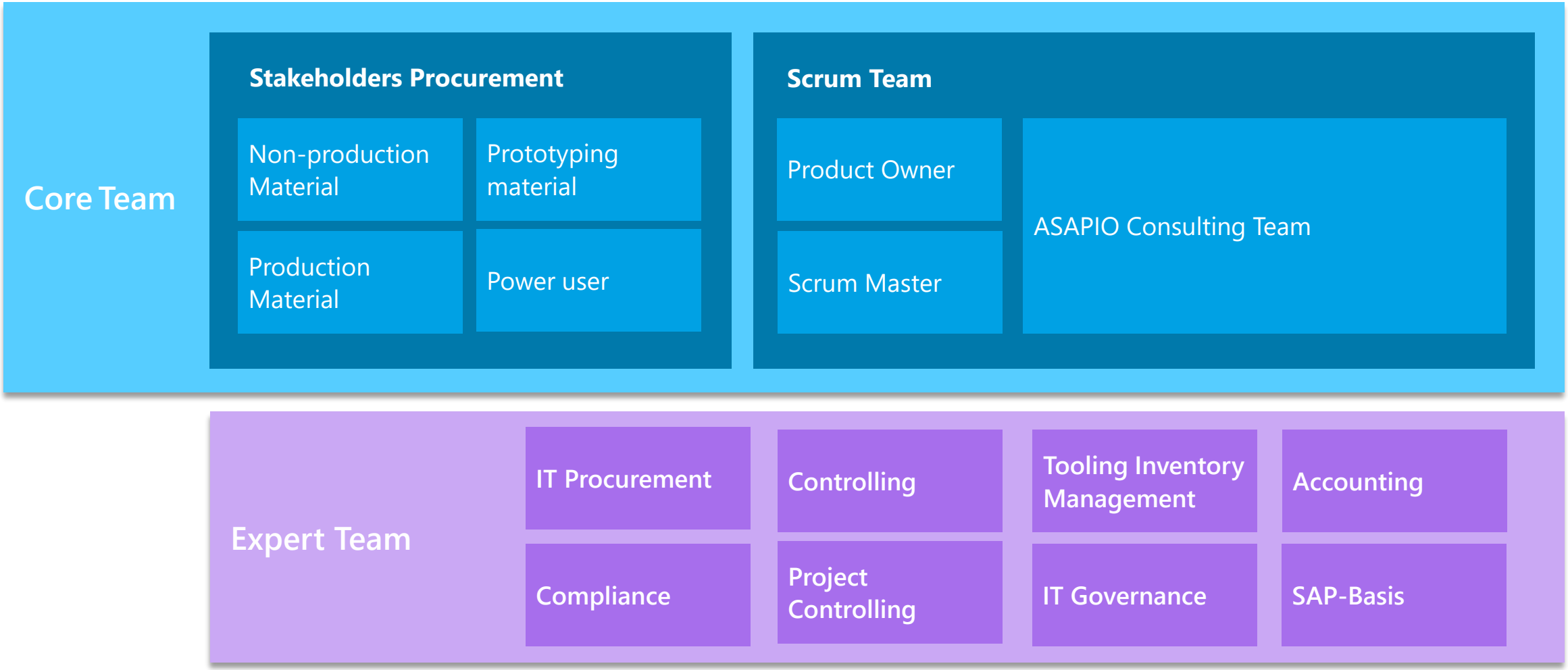
★ Major involvement of business and process owners

Agile Project Setup – Core Team + Expert Team



Recommendations / Lessons learned

- ✓ Preparation phase to create a system as Minimum Viable Product, which covered mandatory technical requirements to create PRs in the AMG landscape
- ✓ Start the User Story workshops based on this MVP, to speed up solution design.
- ✓ Involve business and stakeholders especially in (on-site) testing phases, to receive feedback from actual use of the software.
- ✓ People need to see and feel how the solutions and UIs look and behave, to map it to their requirements and every-day business
- ✓ Strong IT guidance is required to involve business only where necessary, which kept the spirit up and business efforts down.

Customer voice

"We are satisfied with the results of our project, which was carried out in an agile collaboration with our supplier. The flexibility, transparency, and constant communication throughout the process allowed us to adapt quickly to changes and achieve our goals efficiently. Working with such a diverse group of experts in a single project was amazing and significantly contributed to the success of the project."

MyBanf - Projectleader (AMG)

Customer voice

"The agile method made sure, that we were always kept in the loop in regards to our designed processes. We were able to resolve a lot of issues upfront thanks to that. If a change was required, we could quickly add it in the current release, or plan it for the next one. The new technology basis, gave us the chance to rethink and overhaul old processes, resulting in a faster working system and smoother workflows. Our daily work is a lot more efficient and structured now."

Purchaser (AMG)

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Book a meeting

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